

# Job Opening

## Sales Engineer

Based in Cakung Jakarta, Full Time Position.

**This is an opportunity to work for a global, reputable company and expand your skills within a professional, supportive team.**

### Job Scope :

This is a permanent, full time role working within the Sales Department. Flexibility on working hours and travel will be required and a strong understanding of customer service and high standards of values.

- Present, promote and sell our products and services to existing and potential customers
- Maintain good relationship with existing customers and provide the best service to meet their expectation
- Coordinate with Japan Head Quarters for sales and service inquiries
- Create proposal materials and quotations
- Analyzing and targeting for sales expansion
- Cooperation with other department to support customer requests
- Report market, customers and team situation to Managements

### Key Requirements :

- Bachelor degree in any field
- Have Sales experience in machinery or industry equipment
- Negotiation skill
- High responsibility and leadership
- Driver license
- Microsoft Office (Word, Excel, PowerPoint)
- English skill (Business Level of Read/Write/Speak)
- Enthusiastic and self-motivated
- Smart and professional presentation
- Ability to work alone and under pressure
- Ability to communicate in all situations at all levels of an organization
- Flexible approach to working hours and travel
- Requirement to work away from home when necessary

## Benefits :

- Competitive salary
- Bonus (Based on operation result)
- Company car or car allowance
- Commute Allowance
- Insurance (Health and Accident)
- Annual Leave
- Full training given through structured in-house and field-based
- IT equipment (laptop and mobile phone) and exhibition uniform provided

If you are interest in this position, please send your latest resume to [y.miyake@amada.co.jp](mailto:y.miyake@amada.co.jp) We look forward to hearing from you soon.



▲Bending Machine



▲Laser Machine



▲Work with Customers' Top Management



▲ASEAN Technical Center (Thai)

Website: <https://www.amada.co.jp/asean/id/>